GERMANNNA COMMUNITY COLLEGE
AND
UNIVERSITY OF MARYLAND UNIVERSITY COLLEGE

Alliance Agreement

This Alliance Agreement ("Agreement") is made this March 23rd, 2012 ("the Effective Date") by and between the University of Maryland University College ("UMUC") and Germanna Community College("GCC") who together are collectively referred to as the "Institutions."

I. Introduction

a. UMUC is an accredited institution of higher education located in Adelphi, Maryland, and provides its academic courses and programs in Maryland and through distance delivery. UMUC offers undergraduate and graduate degree and certificate programs and is accredited by the Commission on Higher Education of the Middle States Association of Colleges and Schools. UMUC is a constituent institution of the University System of Maryland, an agency of the State of Maryland.

b. GCC is a regionally accredited institution located in Fredericksburg, Virginia, and provides its academic courses and programs in the surrounding area. GCC offers two-year associate programs and is accredited by the Southern Association of Colleges and Schools Commission on Colleges. Germanna Community College is a two-year public institution of higher education in the Virginia Community College System. GCC provides quality, accessible, and affordable educational opportunities for the residents of the City of Fredericksburg and the counties of Caroline, Culpeper, King George, Madison, Orange, Spotsylvania and Stafford.

c. The Institutions recognize the programs and courses offered by the other and desire to establish their understanding regarding the transfer and applicability of credits from one institution to the other. The Institutions further desire to allow simultaneous admission to GCC and UMUC ("the Alliance"). To that end the Institutions enter into this Agreement.

Now therefore, the Institutions agree as follows:

II. Term

a. The term of this Agreement shall be effective as of March 23, 2012, and continue in effect for an initial period of one (1) year and shall automatically renew for successive one (1) year periods.

b. Either party may terminate this Agreement by providing the other ninety (90) days prior written notice. During the notice period the parties may discuss continuation of a formal relationship between them.

c. Provided neither Institution's programs, courses or graduation requirements have changed materially to the effect that articulation or the transfer of credit is no longer
academically appropriate, UMUC shall accept the transfer of GCC credits and afford the students the status as stated herein on the terms and conditions of this Agreement for those students who, at or before the termination Agreement, have enrolled in UMUC and remained continuously enrolled.

III. Dual Admissions, Transfer Credit, Reverse Transfer, and Scholarships

a. **Dual Admission.** The Institutions agree to allow simultaneous admission to GCC and UMUC. UMUC will not promote transfer to UMUC before a student has completed 45 credit hours at GCC and shall encourage students to continue to attain their associate’s degree.

Students enrolled in both Institutions under this Agreement ("Alliance Students") shall be subject to the laws, regulations, practices and policies in effect at the institution the respective Alliance Student is attending. UMUC will waive the UMUC admission application fee for Alliance Students who complete the admissions application prior to graduating from GCC.

The programs offered under the Alliance are set forth on the attached articulation sheets and are modified from time to time in accordance with this Agreement. With respect to students enrolled in the Alliance, UMUC and GCC shall abide by the following procedures:

b. **Specific Programs — Acceptance of Degrees.** Subject to the terms and Conditions of this Agreement, UMUC shall provide students graduating from GCC with those degrees identified on the articulation sheets with the opportunity to seamlessly transfer to UMUC into the UMUC programs identified as the “Articulated Programs.”

Either institution may modify the Articulated Programs and courses within the programs with advance notice provided to the other institution. Courses modified from the original articulation sheets may not articulate as originally agreed upon if course or program changes affect the equivalency of aforementioned courses.

c. **Transfer of GCC Credits to UMUC.** This Paragraph III (c) applies to GCC degrees, programs and to credits other than those included in the Articulated Programs. Additional GCC programs and courses are eligible to transfer to UMUC if programs are similar and can be articulated into a UMUC degree program. Subject to the terms and conditions of this Agreement, UMUC shall accept transfer of GCC credits under this Paragraph III (c) up to a maximum of seventy (70) credit hours on the following terms and conditions:

i.) the grade earned in the course in question is at least a C;

ii.) the student does not take the equivalent course at UMUC.

d. **Evaluation of Transfer Credits.** UMUC will grant prospective students from GCC a tentative evaluation of all transfer credits within 1-3 business days. It is anticipated that Alliance Students who apply to UMUC and submit official transcripts to UMUC will receive an official evaluation of their transfer credits within 5 business days of receipt of all documentation. Evaluations may take slightly longer if courses from GCC have not been evaluated by UMUC.
e. **Changes in Programs.** Notwithstanding anything in this Agreement to the contrary, the Institutions retain the right and the authority to make changes in their respective courses, programs and credential requirements that they each may determine to be in their respective best interest. The parties shall give the other reasonable notice of changes in course program and credential requirements that may materially affect the Alliance Student’s status and acceptance of degrees or the transfer of credit as contemplated in this Agreement. Students who are already enrolled in the Alliance at the time of program or course changes will have the opportunity to choose whether they will follow the new or existing program.

The parties shall meet, at least annually, to review the changes in courses, programs and credential requirements for the purpose of determining whether or if this Agreement should be amended to reflect the courses, programs and credential requirements then in effect.

f. **Reverse Transfer.** UMUC will promote reverse transfer to GCC students who transfer to UMUC without a GCC associates degree. Interested students must sign a FERPA waiver to allow UMUC and GCC advisors to exchange student academic records to implement dual advising and promote reverse transfer opportunities. Data will be shared yearly with GCC administrators.

g. **Scholarships.** UMUC will offer graduates from GCC the opportunity to apply for the Community College Transfer Scholarship or other scholarship opportunities as they become available. Students must meet Community College Transfer Scholarship qualifications for eligibility which include 3.0 GPA, associate degree earned from CC and student is a U.S. citizen or permanent resident. The Community College Transfer Scholarship will be promoted on both GCC and UMUC websites, UMUC Alliance publications and UMUC will host Instant Scholarship events on CC campuses throughout the year as funds remain available.

h. **Tuition Discount.** UMUC shall provide full-time faculty and staff from GCC with a 25% tuition discount for the Doctor of Management programs, including the Doctor of Management in community college policy and administration, subject to appropriate admissions requirements and verification of employment.

IV. **Applicability**

a. In order for an Alliance Student having graduated from GCC to be afforded status in the Articulated Programs as contemplated in Section 3 or to be afforded transfer credits as contemplated in Section 3, that student must have met UMUC’s admission criteria and other applicable requirements for the transfer of Articulated Programs or the transfer of credits as set forth in the applicable UMUC catalog at the time the Alliance Student applies for admission to UMUC.

b. UMUC and GCC agree that the status afforded to students as contemplated in this Agreement applies only to the Articulated Programs, courses in the Articulated Programs, transfer of credits and credentials and credential requirements in effect as of the Effective Date.
V. Publicity and Promotion
   a. During the term of this Agreement, the Institutions shall develop and agree upon a
      mutually acceptable marketing and student recruitment plan to promote the GCC-UMUC
      alliance and inform students of the opportunities available at both institutions under this
      Agreement. GCC agrees to promote the Alliance to GCC students by allowing UMUC to place
      marketing materials in student service centered departments, on the GCC website and other
      GCC transfer publications. Any and all marketing, promotional or publication materials
      developed pursuant to this Agreement prepared or developed by one party must be reviewed
      and approved in writing by the other party prior to use of any such materials.

   b. The Institutions will discuss methods to publicize the transfer and applicability of
      transfer credit and to promote enrollment of and other opportunities for GCC’s students and
      alumni at UMUC.

   c. Neither Institution shall use the name or marks of the other party in connection
      with any product, service, promotion, news release or other publicity, without the prior written
      consent of the party whose name of likeness may be under consideration.

   d. Notices. The Institutions will identify their respective representatives for this
      Agreement and share contact information from time to time.

VI. General Provisions

   a. All notices under this Agreement shall be in writing and shall be personally delivered
      or mailed registered or certified mail, postage prepaid, return receipt requested to the following
      parties at the designated address or such other address as shall be provided in writing by such
      party to the other party:

      To UMUC, addressed to:

      University of Maryland University College
      Waldorf Center for Higher Education
      3261 Old Washington Rd, Suite 1020
      Waldorf, MD 20602
      Attn: Lisa Romano-Arnold

      To GCC, addressed to:

      Germanna Community College
      Office of the President
      2130 Germanna Highway
      Locust Grove, VA 22508
      Attn: Dr. David Sam

   b. This Agreement contains the entire agreement of the parties and supersedes any and
      all prior and/or contemporaneous agreements between the parties, written or oral, with respect to
the subject matter of this Agreement. This Agreement may not be changed or modified orally, but may only be changed or modified by an agreement in writing signed by both parties.

c. This Agreement shall be construed and governed in accordance with the laws of the State of Maryland.

d. Nothing in this Agreement is intended, shall be, or shall be deemed to constitute a partnership or joint venture between the parties. Nothing in this Agreement is intended, shall be, or shall be deemed to create rights or benefits in or to any person or entity other than the parties.

IN WITNESS WHEREOF, the Institutions, by their duly authorized representatives, have entered into this Agreement as of the Effective Date.

David A. Sam, President
Germanna Community College System
July 25, 2012

Richard V. Hurley, President
University of Mary Washington
July 25, 2012